



**Fran O'Sullivan**  
**Senior State Executive for North Carolina**

Fran O'Sullivan is the IBM Senior State Executive for North Carolina and Senior Location Executive for IBM at Research Triangle Park, NC, one of the largest IBM sites in the world. She is known for being passionate about driving client experience, transformation, leadership and technical development, and social.

Fran is also the General Manager of IBM Global Business Services (GBS) Global Operations, where she oversees the operations and transformation of IBM's consulting business.

Most recently, in 2015, Fran was the GM of IBM Systems Strategy and Operations organization, where she lead the transformation of IBM Systems and previously she was the General Manager of IBM's Integrated Supply Chain from 2010-2014, which encompassed all aspects of the company's global supply chain, manufacturing and global procurement, and front office support. Fran left IBM in 2005 as part of the Lenovo divestiture where she was Senior Vice President of Product Group responsible for the award winning ThinkPad notebooks and Think personal computers. Prior to leaving IBM, she was General Manager of IBM's Personal Computer Division.

Fran began her career with IBM in an assignment with NASA's Space Shuttle Program in Cape Kennedy, Florida.

She graduated from the University of Virginia with a BS in Electrical Engineering and serves as president elect of the University of Virginia's Engineering Board of Trustees. Fran also serves on the North Carolina Chamber and has served on the board of the North Carolina Coastal Pines Girls Scouts.